# Introduction to Design Thinking: Reframing Problems into Opportunities

#### CDIO Asian Regional Meeting 2014

Kanazawa Institute of Technology, March 25, 2014

**Omihito Matsushita** 

Dept. of Global Information Technology

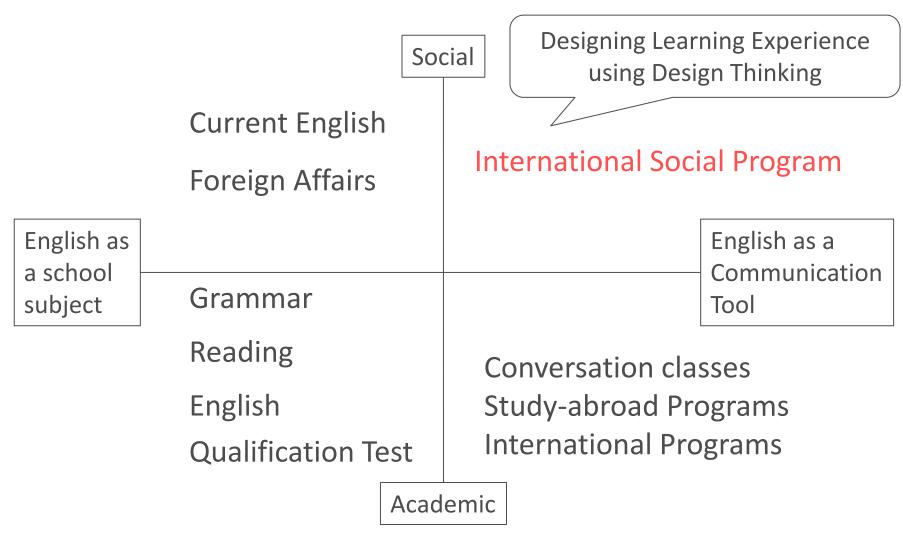
Kanazawa Technical College

# Today...

- Introduction
- Workshop: Pair activity
- Sharing Design Thinking projects at KTC/KIT

#### Omihito Matsushita

2003∼ English as a Foreign Language 2013∼ **Design Methods** 



# **Make Pairs**

# Warming-up

#### Sketching yourself (1min)

Draw something that represents yourself: hobby, favorite something, things you use everyday...

# Warming-up

#### Introduce yourself (1min)

Introduce yourself to your partner using the sketch.



# **Design**To solve problems

# **Design Thinking**

Thinking out-of-the-box



Design thinking is a human-centered approach to innovation that draws from the **designer's toolkit** to integrate the needs of people, the possibilities of technology, and the requirements for business success.

Tim Brown, president and CEO, IDEO



# **Workshop Theme**

#### Re-designing the Travel Experience in Kanazawa



Interview (4min×2, 3min×2)

"Understanding what your partner is trying to achieve through traveling"

Ask for unique experiences, emotions

Aspirations, expectations, challenges

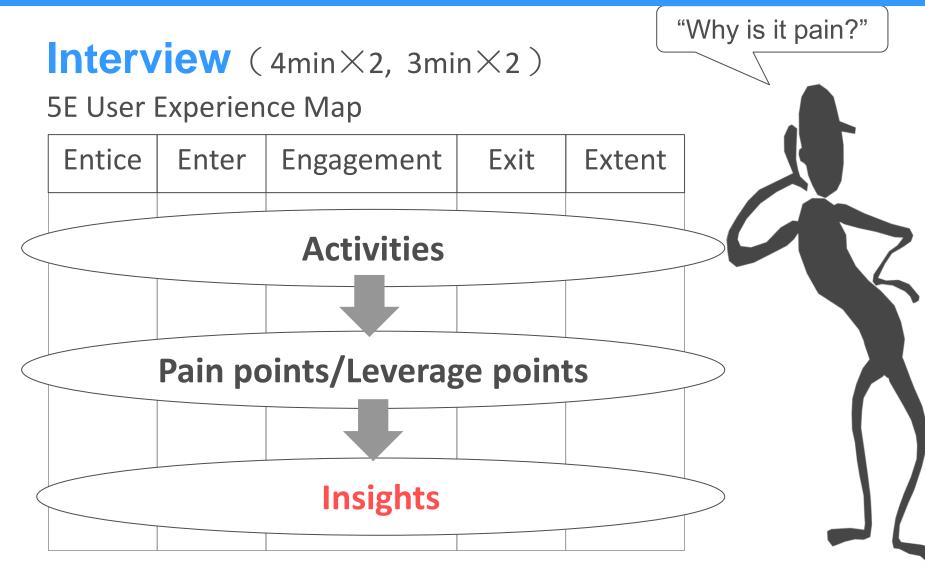
Let your partner tell her/his personal stories about traveling

In Kanazawa.

Ask if your partner has some artifacts to share.

Please take notes!





# Reframe the problem (6 min)

What are 3 unique aspects of your partner's travel?

"I didn't know which bus to take, but I hesitated to ask someone for help."

# What are the new findings about your partner's feelings and motivations.

"She is afraid of asking questions in Japanese because she thinks using wrong Japanese troubles people."

#### **Need Statement**

"She needs a way to be assured that she is using the right Japanese for help because she doesn't want to trouble people around by using the wrong Japanese."



#### **Generate alternatives** (5 min)

Make solutions that are useful and meaningful to your partner based on what you learned.

Sketch radical ideas!

Be visual, and go for quantity!

Do not judge your ideas.



# Sharing and feedback $(3 min \times 2)$

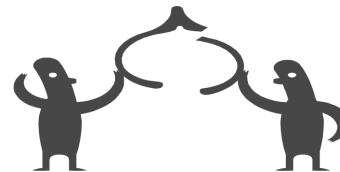
Share your solutions and capture the feedback.

Don't defend your ideas.

This is not testing your ideas.

Another opportunity to learn more about your partner's feelings.

Add on more ideas from the feedback.



# Prototype (15 min)

Build to think

Make something your partner can interact with

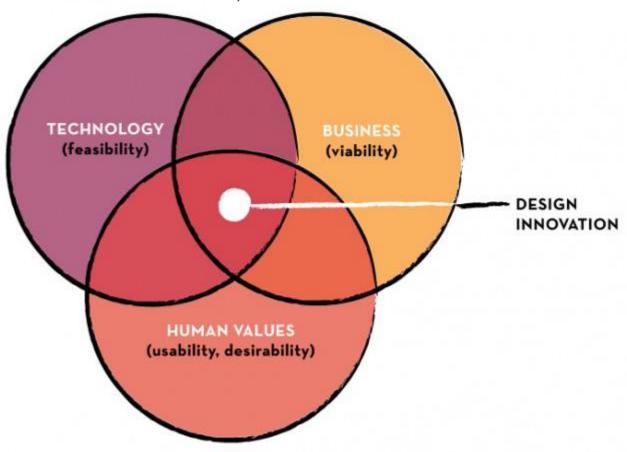


# Testing and Feedback (3 min×2)



# **Design Innovation**

The d.school, Stanford Univ.



http://dschool.stanford.edu/our-point-of-view/

# **Design Process at KTC**



### **Design Process at KTC**

Wearing someone else's shoes

#### **Empathy**

- Observation
- Interview
- Photostudy etc

Real

Building to think

#### **Prototype and Test**

- Rapid prototyping
- Role-play
- storyboard etc...

Defining unmet needs

#### **Analysis**

- KJ Method
- Scenario etc...

**Abstract** 

Collaborating for creative potentials

#### **Co-creation**

- Brainstorming
- Workshop Ftc...

# **Design Process at KTC**

Wearing someone else's shoes Building to think **Empathy Prototype and Test**  Observation Rapid prototyping Role-play Interview Photostudy storyboard P\_dl etc etc... Defining unmet needs Collaborating for creative potentials **Analysis** Abstract **Co-creation**  KJ Method Brainstorming Scenario Workshop etc... Ftc...

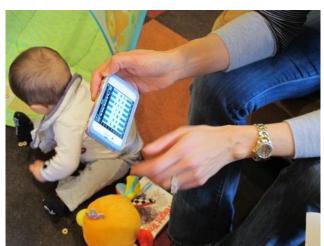
# **Creating New Value and Experience**

Improving product and system functions and qualities





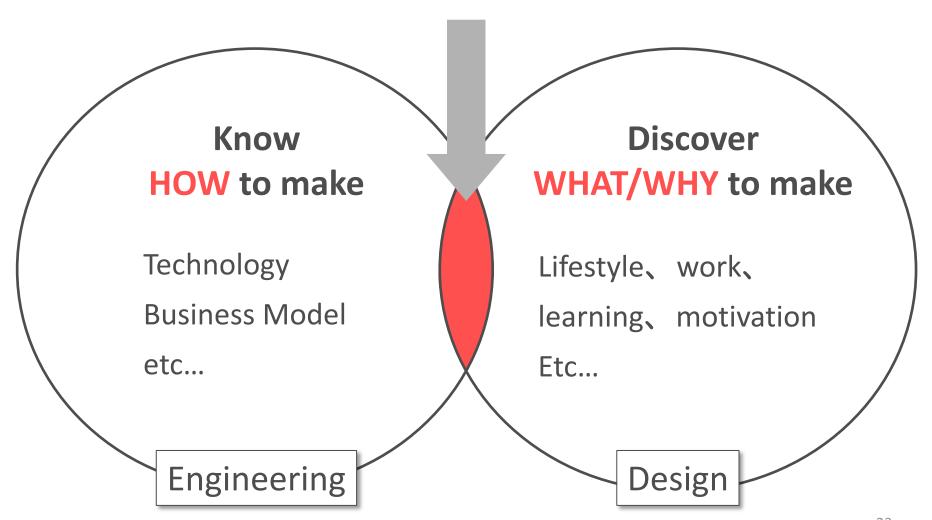




**HOW** to make

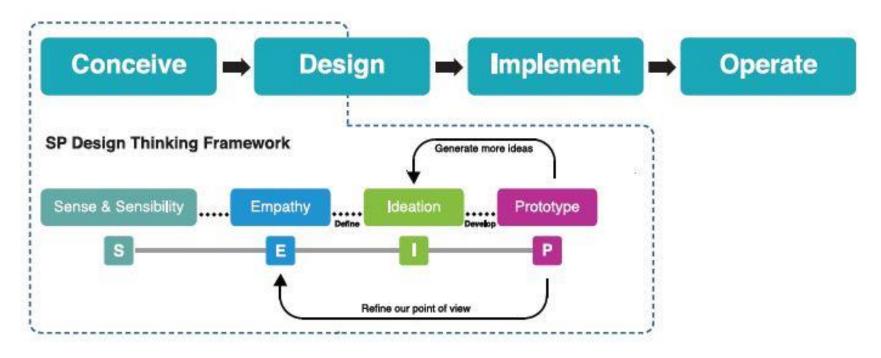
WHAT/WHY to make

# Hands-on Projects through Understanding People



# Singapore Polytechnic Framework

#### **CDIO** and **Design Thinking**



# Design Projects at KTC, 2013

Understanding the values that people appreciate in a local Hot Spring community in Ishikawa



Extra Curricular Program by KIT&KTC

Learning Express organized by Singapore Polytechnic in Indonesia



Mutli-disciplinary
Social Innovation Project

# **Engineering Management at KTC**

33 students

Year 4

Dept.of Global IT

2 hrs /week for 15 weeks

October 2013 – February 2014

**24%** Good at coming up with creative ideas

Good at group works

21% Having broader mindset and thinking skills

94% Want to acquire skills for creative thinking

#### How might we help students develop

#### **Creative Confidence?**

Learn by doing

#### How might we help students develop Creative Confidence?

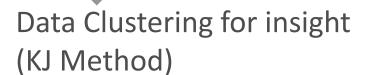
# Theme: How can we develop community value for a student- town around KIT/KTC?

Observation/Interview **HMW Statement** (POEMS/Empathy Map) Brainstorming/Idea Sketch Data Clustering for insight (KJ Method) Stakeholder Value Map **User Mapping** Use Case Scenario (2 by 2 Matrix) Concept Poster Needs statement Feedback **User Personas** 

#### How might we help students develop Creative Confidence?

# Theme: How can we develop community value for a student- town around KIT/KTC?

Observation/Interview (POEMS/Empathy Map)



User Mapping (2 by 2 Matrix)

Needs statement

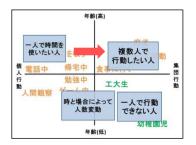
User Personas













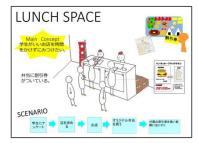
#### How might we help students develop Creative Confidence?

# Theme: How can we develop community value for a student- town around KIT/KTC?









	はい	いいえ	びみょう
カフェに行きたいと思いますか?	6	1	3
利用手順は複雑ですか?	2	6	2
友人ができると思いますか?	8	1	1
カフェで友人を作りたいですか?	5	2	3
	該当する	欄に〇をご	尼入下さい
その他意見			



**HMW Statement** Brainstorming/Idea Sketch Stakeholder Value Map Use Case Scenario **Concept Poster** Feedback

**24%** Good at coming up with creative ideas

88% Could generate creative ideas & values through human-centered approach

30% Good at group work

91%

Group work was useful for creating appealing values and for expanding ways of thinking for potential ideas

**21%** Having broader mindset and thinking skills

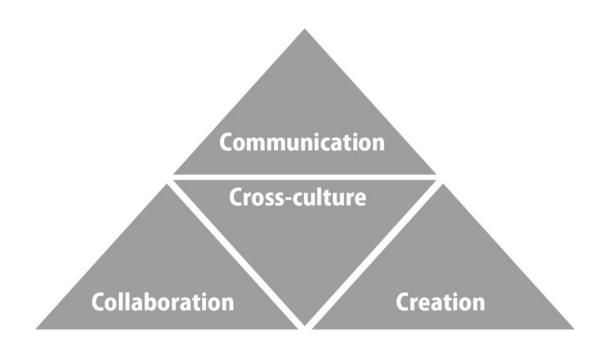
**87**%

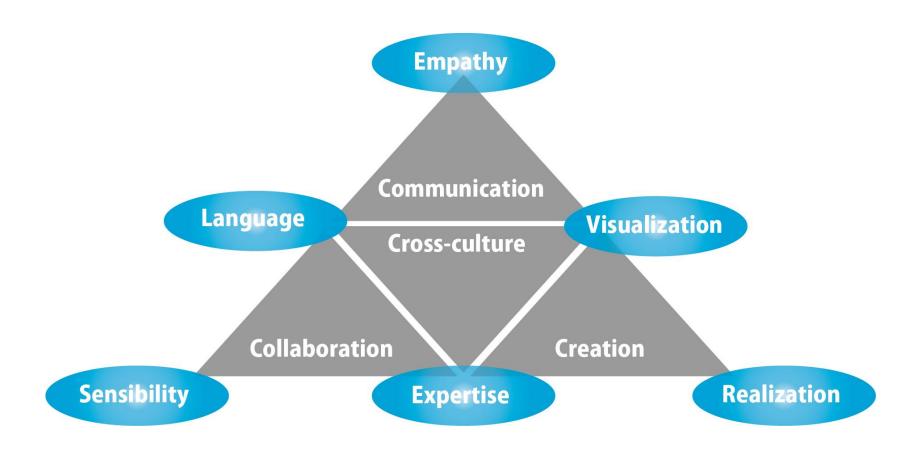
Design methods are effective tools for solving problems and finding opportunities

**94%** Want to acquire skills for creative thinking

82%

Gained more skills and different ways of thinking for problem-solving compared to before the class







Collaborate, Delight, Inspire, and Open your mind!



Omihito Matsushita

Dept. of Global Information Technology
Kanazawa Technical College
omihito@kanazawa-tc.ac.jp